AMENDMENTS TO THE CLAIMS:

This listing of claims will replace all prior versions and listings of claims in the application:

1. (Currently amended) A compound of formula (I) or (II):

$$R_2$$
 R_2
 R_3
 R_2
 R_3
 R_4
 R_5
 R_7
 R_7

wherein

X is -O-, -CH₂- or -C(O)-;

Z is -CHR₁₂- or valence bond;

Y is $-CH_2-$, -C(O)-, $CH(OR_{13})-$, -O-, -S-;

provided that in case Z is a valence bond, Y is not C(O);

the dashed line represents an optional double bond in which case Z is $-CR_{12}$ and Y is $-CH_2$ -, -C(O)- or $CH(OR_{10})$ - (in formula II) or -CH- (in formula I);

 R_2 and R_3 are independently H, lower alkyl, lower alkoxy, -NO₂, halogen, -CF₃, -OH, benzyloxy or a group of formula (IIIa)

 R_1 is H, CN, halogen, -CONH₂, -COOR₁₅, -CH₂NR₁₅R₁₈, NHC(O)R₅, NHCH₂R₅, NHR₂₀, NR₂₁R₂₂, NHC(NH)NHCH₃ or, in case the compound is of formula (II) wherein the optional double bond exists or in case R₂ or R₃ is benzyloxy or a group of formula (IIIa) or in case the pyridine ring of formula (I) or (II) is attached to the oxygen atom in 3, 4- or 5-position, R₁ can also be -NO₂ or NR₁₆R₁₇;

 R_4 is H, -NO₂, CN, halogen, -CONH₂, -COOR₁₅, -CH₂NR₁₅R₁₈, -NR₁₆R₁₇, -NHC(O)R₅ or -NHC(NH)NHCH₃;

 R_5 is alkyl substituted with 1-3 substituents selected from the group consisting of halogen, amino and hydroxy, or carboxyalkyl, in which the alkyl portion is optionally substituted with 1-3 substituents selected from the group consisting of halogen, amino and hydroxyl, -CHR $_6$ NR $_7$ R $_8$ or one of the following groups:

W is N or CH;

Q is CHR₁₄, NR₉, S or O;

R₆ is H or lower alkyl;

R₇ and R₈ are independently H, acyl, lower alkyl or lower hydroxyalkyl;

R₉ is H, lower alkyl or phenyl;

R₁₀ and R₁₁ are independently H or lower alkyl;

R₁₂ is H or lower alkyl;

R₁₃ is H, alkylsulfonyl or acyl;

R₁₄ is H, -OH, -COOR₁₅;

R₁₅ is H or lower alkyl;

 R_{16} and R_{17} are independently H, acyl, alkylsulfonyl, -C(S)NHR₁₈ or -C(O)NHR₁₈;

R₁₈ is H or lower alkyl;

 R_{19} is H or -OH;

 R_{20} is a pyridinyl group optionally substituted with a $-NO_2$ group;

 R_{21} and R_{22} are lower alkyl;

or a pharmaceutically acceptable salt or ester thereof.

- 2. (Original) A compound according to claim 1 wherein R_1 is -NHC(O) R_5 , X is O, Y is CH₂ and Z is CHR₁₂.
- 3. (Original) A compound according to claim 2 wherein Z is CH₂ and R₅ is alkyl substituted with 1-3 substituents selected from the group consisting of halogen, amino and hydroxy, or carboxyalkyl, in which the alkyl portion is optionally substituted with 1-3 substituents selected from the group consisting of halogen, amino and hydroxyl, -CHR₆NR₇R₈ or one of the following groups:

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4. (Original) A compound according to claim 1 wherein R_2 or R_3 is a benzyloxy or a group of formula (IIIa)

- 5. (Original) A compound according to claim 4 wherein R₄ is NO₂.
- 6. (Currently Amended) A compound according to claim 4 wherein R_1 is NO_2 .
 - 7. (Cancelled)
- 8. (Original) A method for inhibiting Na⁺/Ca²⁺ exchange mechanism in a cell, comprising administering to a subject in need thereof a therapeutically effective amount of a compound of claim 1.
 - 9. (Cancelled)
 - 10. (New) A compound according to claim 5 wherein R₁ is NO₂.